

## Javad Shamsi

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CONTACT	Department of Economics London School of Economics and Political Science Houghton St. WC2 2AE, London UK  <b>Placement Officer:</b> Matthias Doepke <b>Placement Administrator:</b> Emma Taverner	+44(0)7709997185 m.shamsi@lse.ac.uk javadshamsi.com  m.doepke@lse.ac.uk e.taverner@lse.ac.uk
EDUCATION	<b>PhD in Economics</b> London School of Economics and Political Science <b>Visiting PhD Student</b> Haas School of Business, University of California, Berkeley <b>Visiting PhD Student</b> Department of Economics, Princeton University <b>MRes in Economics</b> London School of Economics and Political Science <b>MSc in Economics</b> Sharif University of Technology <b>BSc in Mechanical Engineering</b> Sharif University of Technology	2020 - Present  Spring 2025 (expected)  Spring 2023  2018 - 2020  2015 - 2017  2011 - 2015
PROFESSIONAL RESEARCH EXPERIENCE	<b>Institute for Fiscal Studies (IFS)</b> <i>Research Officer</i> <i>PhD Scholar</i>	Nov 2023 - Present Sep 2022 - Nov 2023
FIELDS	<b>Primary:</b> Labor Economics, Organizational Economics <b>Secondary:</b> Political Economy, Urban	
REFERENCES	<b>Sir Tim Besley</b> Dept. of Economics, London School of Economics (LSE) t.besley@lse.ac.uk  <b>Xavier Jaravel</b> Dept. of Economics, London School of Economics (LSE) x.jaravel@lse.ac.uk	<b>Guy Michaels</b> Dept. of Economics, London School of Economics (LSE) g.michaels@lse.ac.uk
JOB MARKET PAPER	<b>A New Order? Digital Disruption and Entrepreneurial Opportunities</b> <i>Abstract:</i> Does the rise of digital marketplaces primarily benefit large incumbent firms or facilitate the entry of entrepreneurs, including those from minority backgrounds? This paper studies the growth of food delivery applications (apps) in the UK (UberEats and Deliveroo) and their impacts on local restaurants. To study this, I construct a novel dataset that measures the staggered spatial expansion of these apps and I employ a dynamic difference-in-differences framework. I find that app entry increases local restaurant counts (by 35%) and employment (by 12%) over four years and does not crowd out dine-in expenditures. This increase is driven by the entry of small and independent businesses, with ethnic minority entrepreneurs gaining disproportionately from lower entry costs and reduced dependence on prime locations. This democratization in entrepreneurship fosters greater diversity in cuisine offerings, enhancing consumer choice.	

WORKING PAPERS	<b>Immigration and Political Realignment</b>	
	<b>Understanding Multi-Layered Sanctions: A Firm-Level Analysis</b>	
RESEARCH IN PROGRESS	<b>The Impact of Self-Employment on Income Trajectories: Evidence from Food Delivery Platforms</b> (with Kate Smith, Helen Miller, and Isaac Delestre)	
	<b>Distributional Health Effects of Food Delivery Apps</b>	
	<b>From Streets to Ballots: The Impact of Climate Protests on Public Awareness and Electoral Outcomes</b> (with Azhar Hussain and Ranjana Sinha)	
	<b>Labour Market Dynamics and Political Change in Europe</b> (with Tim Besley and Torsten Persson)	
AWARDS	STICERD Research Grant	2024
	Hub for Equal Representation Grant (Gates Foundation)	2023
	Hayek Economics Grant	2023
	LSE Graduate Fellowship	2018-2023
	HAND Research Fellowship	2018
	LSE Teaching Award	2021
	LSE Students' Union Teaching Excellence Award (Nominee)	2020
	1 <sup>st</sup> in National MSc Economics Exam, Iran (10,000+ candidates)	2015
TEACHING ASSISTANT	<b>London School of Economics</b>	
	EC101 Introductory Microeconomics (Evaluation: 4.95/5)	Summer 2023
	EC202 Intermediate Macroeconomics (Evaluation: 4.93/5)	Summer 2023
	EC101 Introductory Microeconomics (Evaluation: 4.6/5)	Summer 2022
	EC221 Principles of Econometrics (Evaluation: 4.6/5)	2021-2022
	EC220 Introduction to Econometrics (Evaluation: 4.4/5)	2020-2021
	EC100 Economics A (Evaluation: 4.5/5)	2019-2020
	EC102 Economics B (Evaluation: 4.8/5)	Summer 2019
	<b>Sharif University of Technology</b>	
	Applied Econometrics	Spring 2018
PRESENTATION (INC. SCHEDULED)	2024: <i>17th Digital Economics conference, AYEW Labour Economics Workshop, 8th Monash-Warwick-Zurich-CEPR Text-as-Data Workshop, 39th meeting of the European Economic Association, 2nd Workshop on the Economics of Migration LISER (University of Luxembourg), Text-as-Data Liverpool Workshop, CEP Annual Conference, 3rd University of Milan Junior Economists Meeting, CEP Juniors Internal Workshop, LSE Economics, Institute for Fiscal Studies.</i> 2023: <i>Sharif University, TEIAS, LSE Economics, Princeton Economics, Princeton Development Finance Research Workshop, Princeton Politics.</i> 2022: <i>LSE Economics, Institute for Fiscal Studies.</i> 2021: <i>LSE Economics, LSE Government, Sen Club.</i> 2020: <i>LSE Economics, LSE Government.</i>	
PROFESSIONAL ACTIVITIES	<i>Referee Service:</i> Economica <i>Other Services:</i> Contributor to the Ph.D. <b>Applicant Mentoring Programme</b> , LSE; Member of the Diversity & Inclusion Committee in Economics, LSE; Organizer of the Seminar on Transitioning to a PhD in Economics for Non-Economics Majors, Sharif University; Participant in the PhD Buddy Scheme, providing mentorship to junior students in the early phases of the Economics PhD program, LSE.	
SKILLS	<b>IT:</b> Proficient: Python, Stata, Matlab; Familiar: R, SQL, C/C++. <b>Language:</b> Native: Persian, Kurdish; Fluent: English; Familiar: Arabic, Azeri.	